



REPUBLIC OF THE PHILIPPINES
DEPARTMENT OF BUDGET AND MANAGEMENT
GENERAL SOLANO STREET, SAN MIGUEL, MANILA

NOTICE OF AWARD

November 19, 2024

MR. MIGUEL GORDON LORENZANA
General Manager
Whiterock Beach Hotel + Waterpark, Inc.
Subic, Zambales

Dear **Mr. Lorenzana**:

We are pleased to inform you that the contract for the Project, "Lease of Venue for the Conduct of CY 2024 P.R.I.M.E Conference" is hereby awarded to Whiterock Beach Hotel + Waterpark, Inc. in the amount of **One million eighty-five thousand and sixty pesos only (Php 1,085,060.00)**.


Based on the evaluation of your submitted documents, the DBM Bids and Awards Committee, through the Corporate Planning and Management Service (CPMS)¹, finds your submission as the lowest calculated and most responsive quotation for the project.

Thank you and God Bless.

Very truly yours,


ROWEL D. ESCALANTE
Director, CPMS

Conforme:


MR. MIGUEL GORDON LORENZANA
Name of Authorized Representative
Whiterock Beach Hotel + Waterpark, Inc.
Date: NOVEMBER 19, 2024

¹ Authorized under Department Order No. 26, s. 2023 dated October 23, 2023 - Guidelines on the Conduct of Procurement through Alternative Methods of Procurement in the DBM Central Office



REPUBLIC OF THE PHILIPPINES
DEPARTMENT OF BUDGET AND MANAGEMENT
GENERAL SOLANO STREET, SAN MIGUEL, MANILA

NOTICE TO PROCEED

November 19, 2024

MR. MIGUEL GORDON LORENZANA
General Manager
Whiterock Beach Hotel + Waterpark, Inc.
Subic, Zambales

Dear **Mr. Lorenzana:**

This is to inform your company that the performance of the obligations specified in the attached Contract for the Project, "Lease of Venue for the Conduct of CY 2024 P.R.I.M.E Conference" shall commence upon receipt of this Notice to Proceed.

Thank you and God Bless.

Very truly yours,



ROWEL D. ESCALANTE
Director, CPMS

Conforme:

 **MR. MIGUEL GORDON LORENZANA**

Name of Authorized Representative
Whiterock Beach Hotel + Waterpark, Inc.

Date: NOVEMBER 19, 2024

DEPT. OF BUDGET AND MANAGEMENT

EVENT CONTRACT

EVENT INFORMATION:	
Account Name:	DEPARTMENT OF BUDGET AND MANAGEMENT
Company Address:	General Solano St., San Miguel, Malacañang, Manila
Type of Event:	Conference Meeting
Date of Event:	November 27-29 (Wednesday – Friday)
Number of Participants:	100 Participants

CONTACT INFORMATION:	
Contact Person/Signatory:	Mr. Rowel D. Escalante
Position Title:	Director
Contact Number:	02 8657 3300 local 3218
Email Address:	gdeguzman@dbm.gov.ph

I. TOTAL CONTRACT PRICE:

The total package is **ONE MILLION EIGHTY FIVE THOUSAND SIXTY PESOS ONLY (PHP 1,085,060.00)**. All incidental charges must be settled upon check-out. Signed contract must be given on or before at least 5 days prior to dates of event

PACKAGE COMPUTATION:

ROOM CATEGORY	NO OF ROOMS	ROOM SHARING	RATES PER PERSON	NO. OF PAX	NO. OF NIGHTS		PACKAGE AMOUNT
POOLSIDE	25	TWIN	P4,500	50	2	=	450,000
BEACHFRONT	10	TWIN	P5,100	20	2	=	204,000
BEACHSIDE	14	TWIN	P5,100	28	2	=	285,600
OCEAN KING VILLA	2	SINGLE	P8,800	2	2	=	35,200
				100			0
LESS 10% DISCOUNT ON 2 nd NIGHT AND ABOVE						=	-48,740
SUB TOTAL 1						=	926,060

ADDITIONAL/S	RATES PER PERSON	NO. OF PAX	NO. OF NIGHTS		PACKAGE AMOUNT	
AM SNACK (Day 3)	180	100	1	=	18,000	
LUNCH (Day 3)	580	100	1	=	58,000	
PM SNACK (Day 3)	280	100	1	=	28,000	
USE OF FUNCTION ROOM (DAY 3)	N/A	N/A	N/A	=	40,000	
				SUB TOTAL 2	=	144,000

UPGRADED MEALS	RATES PER PERSON	NO. OF PAX	NO. OF NIGHTS		PACKAGE AMOUNT	
LUNCH	150	100	3	=	45,000	
DINNER	150	100	2	=	30,000	
				SUB TOTAL 3	=	75,000

TOTAL PACKAGE RATE:

SUBTOTAL 1	=	926,060
SUBTOTAL 2	=	144,000
SUBTOTAL 3	=	75,000
LESS MANAGEMENT DISCOUNT	=	-60,000
TOTAL AMOUNT PAYABLE TO WHITEROCK	=	1,085,060

II. PAYMENT TERMS:

Full Payments shall be made through a **"Send Bill Arrangement"** with a minimum of one (1) month pursuant to DBM rules and regulations on the implementation of the Expanded Modified Direct Payment Scheme (ExMDPS) for accounts Payable Due Creditors /Payees of all National Government Agencies (NGAS).

Payment or deposits can be made in cash, or bank transfer to:

Bank: **Banco De Oro (Olongapo Branch)**
Savings Account: **0077-0027-6827**
Account Name: **Whiterock Beach Hotel + Waterpark Inc.**

III. MEAL REQUIREMENTS:

Day 1: AM Snack, Lunch, PM Snack, Dinner
Day 2: Breakfast, Am Snack, Lunch, PM Snack, Dinner
Day 3: Breakfast, Am Snack, Lunch, PM Snack

IV. AMENITIES AND CONCESSIONS:

- Managed buffet meal that includes Breakfast, Lunch, Dinner, AM & PM Snacks (2 main courses, soup, dessert, unlimited rice)
- Complimentary use of events venue for 8 hours with complete amenities (basic tables and chairs set-up, PA system, projector with wide screen, free-flowing brewed coffee (until 6PM) and purified drinking water during conference).
- FREE access to the beach and waterpark. (except Inflatable Island)
- Complimentary use of kayaks, paddle board, waterslides (big bowl waterslide, rampage, sea-saw), grand swimming pool; play pool; plunge pools for adults and children, infinity pools, mini park and playground, 2 wave pools, jogging trails, upgraded spacious teambuilding grounds.
- FREE use of activity camp.
- FREE WIFI access in rooms and common areas.
- FREE spacious/convenient parking.
- Reasonably priced Convenience/Souvenir Shops/Food Stalls.
- Amenities and concession not included in the package are subject to applicable guest rate.

V. GUIDELINES AND RESTRICTIONS:

- Standard check-in time is 3:00PM while check-out time is at 11:00AM.
- All guest rooms are non-smoking rooms. A designated smoking area is provided outside away from the resort. A cleaning fee of Ten Thousand Pesos (Php 10,000.00) will be imposed upon violation by the guests of this restriction.
- Proper swimming attire in all water activities.
- The resort will not be held liable for any loss or damage of personal belongings which are unattended by the guests.
- Other guidelines and restrictions are available and posted at the resort.
- Failure to comply with any at the guidelines, policies and terms herein set forth entitles us to terminate your booking without any compensation or reimbursement.

VI. OTHER REQUIREMENTS:

- The **Client** shall provide Whiterock Beach Hotel + Waterpark Inc. of the room assignment.
- The **Client** shall provide Whiterock Beach Hotel + Waterpark Inc. of the Schedule of Activities.
- The **Client** shall provide Whiterock Beach Hotel + Waterpark Inc. with a detailed layout of the event venue. Any modifications to the layout made one (1) day before the event may incur in additional charges.

VII. TERMS AND CONDITIONS:

- a. Whiterock Beach Hotel + Waterpark Inc. has reserved all the guest rooms and function space required for this group on a definite and guaranteed basis upon receipt of the signed contract for this event. As such, Whiterock has declined any other requests from other clients to ensure that all the space required for your group is made available. In the event therefore of a revision, reduction or cancellation of the event for whatever reason, Whiterock Beach Hotel + Waterpark Inc. will adhere **"NO REFUND"** policy and a total amount fee will be charged equivalent to the total amount of this contract.

- b. Any postponement notification five (5) days or more before the event or due to force majeure shall be allowed without any charges and subject to rebooking valid for one (1) year. For postponement notifications less than four (4) days, a 20% damage of total contract price will be charged. Payment made may be used as deposit for a future date that is available.
- c. Whiterock Beach Hotel + Waterpark Inc. shall charge the **CLIENT** for the guaranteed number of persons as booked plus the actual number of persons in additional to the reserved number based on the headcount during the event itself.
- d. A "Certificate of Creditable Tax" for taxes withheld shall be submitted by the **CLIENT** to Whiterock Beach Hotel + Waterpark Inc. upon payment. Otherwise, Whiterock Beach Hotel + Waterpark Inc. will require full payment of the total contract price as guaranteed by the **CLIENT**.
- e. All beverages items shall be exclusively purchased from Whiterock Beach Hotel + Waterpark Inc. A **CORKAGE FEE** shall be charged if the **CLIENT** brings his own beverage.
- f. Any loss, damages, breakages or injury that Whiterock Beach Hotel + Waterpark Inc. and/or its guest may suffer attributable to the acts or omissions of the **CLIENT** during their stay, shall give rise to the latter's liabilities which the former may recover under the existing laws.
- g. Whiterock Beach Hotel + Waterpark Inc. is hereby relieved from any and all liabilities arising from any forms of damages and failure in performing the terms of this contract in cases of force majeure or any fortuitous event which may hinder Whiterock Beach Hotel + Waterpark Inc. to perform such terms in a normal manner.
- h. Whiterock Beach Hotel + Waterpark Inc. reserve the right to substitute similar or comparable accommodations/menus for the event in case of fortuitous event.
- i. Any and required national and city permits, licenses for the event covered by this agreement shall be the responsibility of the **CLIENT**.
- j. The venue of action shall be filed within the courts of Subic, Zambales.

Should you agree with the above terms and conditions, kindly affix your signature at the conforme portion and send it back to us at subic.sales@whiterock.com.ph

Thank you very much and more power!

Sincerely yours,

[Redacted]
11/19/24
JERRICK S. MATA
Sales Account Manager

Reviewed By:

[Redacted]
11/19/24
ARNEL FERNANDEZ
Accounting Supervisor

Conforme:

[Redacted]
11/19/24
MR. ROWEL D. ESCALANTE
Director IV / Corporate Planning and Management Service

Approved By:

[Redacted]
11/19/24
MIGUEL GORDON LORENZANA
General Manager

