## CONTRACT FOR THE NATIONWIDE COMPENSATION SURVEY

This Contract is entered into this 1st day of Jore, 2013, by and between the following:

**DEPARTMENT OF BUDGET AND MANAGEMENT (DBM)**, a government agency created by virtue of the laws of the Republic of the Philippines, with principal office address at DBM Building II, Gen. Solano St., San Miguel Manila, represented herein by its Secretary, **FLORENCIO B. ABAD** ("the Client");

-and -

RODELIO S. ROMBLON ("the Consultant") of legal age with principal address at No. 54 Linggo St., Landcom Village, Manila City, Metro Manila;

WHEREAS, the Department of Budget and Management (DBM) intends to hire a consultant to do work that is highly technical for the Organization, Position Classification and Compensation Bureau (OPCCB);

WHEREAS, based on the Curriculum Vitae submitted, the OPCCB selected Rodelio S. Romblon as Consultant to undertake the compensation survey including the updating of class specifications of government positions for proper job matching, design of survey questionnaire, actual survey of firms, processing and analysis of results, and formulation of recommendations on performance-based pay;

WHEREAS, under Section 53.7 of the Revised Implementing Rules and Regulations (IRR) of Republic Act (RA) No. 9184, negotiated procurement may be resorted to in the case of individual consultants engaged to do work that is highly technical or primarily confidential or policy determining, where trust and confidence are the primary considerations for the hiring of consultants;

**NOW, THEREFORE,** for and in consideration of the foregoing premises, the parties hereby mutually stipulate and agree as follows:

1. Services	The Consultant shall perform the services specified in Annex A, "Terms
	of Reference and Scope of Services," which is made an integral part of
	this Contract ("the Services").
2. Term	The Consultant shall perform the Services during the period commencing June 1, 2013 to August 31, 2013; and from September 16,
	2013 to October 31, 2013 or any other period as may be subsequently
	agreed by the parties in writing.
3. Payment	A. Ceiling
	For Services rendered pursuant to Annex A, the Client shall pay the Consultant an amount not to exceed Php90,000.00 per month. This amount has been established based on the understanding that it includes all the Consultant's costs and profits as well as any tax obligation that may be imposed on the Consultant.

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		B. Schedule of Payments
		The monthly fee shall be paid only upon submission of the
		required outputs and deliverables indicated in Annex A of the
		TOR duly accepted by the Director, OPCCB as satisfactory and
		in compliance with the terms of the contract.
		C. Payment Conditions
		Payment shall be made in Philippine Pesos, no later than twenty (20) days following the submission of the Certification as required by Item 3 (B) of this Contract.
4.	Project	The Consultant shall directly report to Undersecretary Laura B. Pascua
	Administration	or Director Myrna S. Chua for his expected outputs under this Contract.
		Undersecretary Pascua/Director Chua shall be responsible for the
		review, acceptance, and approval of the detailed technical contents of the
		Consultant's reports and recommend payment for Services rendered by
		the Consultant.
5.	Performance	The Consultant undertakes to perform the Services with the highest
	Standards	standards of professional and ethical competence and integrity.
6.	Confidentiality	The Consultant shall not, during the term of this Contract and within two
	·	years after its expiration, disclose any proprietary or confidential information relating to the Services, this Contract or the Client's business or operations without the prior written consent of the Client.
7.	Ownership of	Any studies, reports or other material, graphic, software or otherwise,
	Material	prepared by the Consultant for the Client under the Contract shall belong
		to and remain the property of the Client.
8.	Consultant Not to be	The Consultant agrees that, during the term of this Contract and after its
	Engaged in Certain	termination, the Consultant and any entity affiliated with the Consultant,
	Activities	shall be disqualified from providing goods, works or services (other
		thanthe Services and any continuation thereof) for any project resulting
		from or closely related to the Services.
9.	Insurance	The Consultant will be responsible for taking out any appropriate
		insurance coverage.
10.	Assignment	The Consultant shall not assign this Contract or sub-contract any portion
		of it without the Client's prior written consent.
11.	Law Governing	The Contract shall be governed by the laws of the Philippines, and the
	Contract and	language of the Contract shall be in English.
1	Language	
12	Dispute Resolution	Any dispute arising out of the Contract, which cannot be amicably
1.2.	Tipher Tipherman	settled between the partied, shall be referred to adjudication/arbitration
		in accordance with the laws of the Client's country.
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DEPARTMENT OF BUDGET MANAGEMENT

CONSULTANT

By:

FLORENCIO B. ABAD

Secretary

RODELIO S. ROMBLON
Consultant

SIGNED IN THE PRESENCE OF:

MYRNA S. CHUA BIRECTOR, OPCCB

EDGARDO M. MACARANAS

Funds Available: ESPERANZA Q. IGNACIO

#### ACKNOWLEDGMENT

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BEFORE ME, a Notary Public for and in the City of MANUE, Philippines, personally appeared the following:

**NAME** 

VALID ID

VALID UNTIL

FLORENCIO B. ABAD

**DBM ID No. 3706** 

2014

RODELIO S. ROMBLON 555 10 # 03-3580251-7

known to me to be the same persons who executed the foregoing Contract and who acknowledged to me that the same is their free and voluntary act and deed and of the entities they respectively represent.

This Contract for the Nationwide Compensation Survey Project was signed by the parties, and signed/initialled by their material witnesses on each and every page thereof.

WITNESS MY HAND AND SEAL this \_\_\_\_\_ day MAY 3

Doc. No.

Page No.

Book No. Series of 2013 KRUS MER**ALLES** 

MY COMMISSION EVALED ON 12-31-2013

35D G/F GODINO BLDG.

J. VILLEGAS ST. 1000 ERMITA MANILA

IBP NO. 86803-10-6-11 - MANILA - 2012 PTR NO. 1407717 - 1/3/13

ROLL NO. 32502

MCLE HU 00209 16 - 8-9-2011 COMMISSION NO. 012-011

### Terms of Reference

#### Technical assistance for the Nationwide Compensation Survey Project

#### Mr. Rodelio S. Romblon

#### 1.0 Background

The Senate and House of Representatives Joint Resolution (JR) No. 4, s. 2009<sup>1</sup>, commonly referred to as SSL 3, provides that the Compensation and Position Classification System of the government shall be based on the following governing principles, among others:

- 1.1 The compensation for civilian personnel shall generally be comparable to those in the private sector doing similar work; to attract, retain and motivate a corps of civilian personnel.
- 1.2 The compensation for civilian personnel shall be standardized and rationalized across all government agencies to create an enabling environment that promotes social justice, integrity, efficiency, productivity, accountability, and excellence in the civil service.
- 1.3 A performance based incentive scheme which integrates personnel and organizational performance shall be established to reward exemplary civil servants and well-performing institutions.

Moreover, the Salary Schedule in JR No. 4 has addressed the inherent deficiencies in the salary schedules under Republic Act (RA) No. 6758, "Compensation and Position Classification Act of 1989," and under JR No. 01, s. 1994, due to overlaps in salaries among position levels which have caused demoralization to disadvantaged government officials and employees.

The four (4) tranches of the Salary Schedule and Base Schedule in said JR No. 4 were fully implemented on June 1, 2012 in national government agencies, and on January 1, 2013 in local government units.

To enhance the competitiveness of government compensation, there is a need to determine how public sector pay compares with those in the private sector in order to have more accurate basis for compensation policy decisions.

#### 2.0 Nationwide Compensation Survey Project

A nationwide survey of private sector compensation designed and conducted by DBM with the help of consultants is necessary in order to have a more reliable data to be used in reviewing and updating the compensation for government personnel by

<sup>&</sup>lt;sup>1</sup> Joint Resolution Authorizing the President of the Philippines to Modify the Compensation and Position Classification System of Civilian Personnel and Base Pay Schedule of Military and Uniformed Personnel in the Government, and for Other Purposes.

targeting specific occupations and institutions with which to benchmark public sector pay.

The available and/or published salary survey results (e.g., from Towers Watson, Employers' Confederation of the Philippines, Bureau of Labor and Employment Statistics) provide compensation data but only on a limited scale and are not adequate for government compensation study purposes. Most of the firms covered in these surveys lean towards manufacturing, business process outsourcing, automotives, electronics, and hotel and restaurant ventures, among others. Data are scarce on jobs in the education and health industries and on the legal profession, which are, in contrast, abundant in the public sector. A salary survey customized to the needs of the government is, therefore, necessary.

### 3.0 Objectives of the Nationwide Compensation Survey Project

The project aims to achieve the following:

- 3.1 Gather reliable data on salaries, allowances and other compensation in the private sector, including performance-based incentives and benefits;
- 3.2 Determine how the salaries for key classes of positions at the Sub-Professional, Professional, and Executive Categories in the National Government compare with those in the private sector;
- 3.3 Formulate recommendations on salary schedule options for civilian personnel to bring salaries of government personnel at par with prevailing levels in the private sector, while considering the limited financial resources of the Philippine government;
- 3.4 Recommend courses of action to integrate performance-based incentives or benefits in the government compensation system; and,
- 3.5 Determine the funding impact of the salary adjustment options, as well as adjustments of other allowances, benefits, and incentives, if any.

## 4.0 Components and Scope of the Nationwide Compensation Survey Project

The Nationwide Compensation Survey Project shall have the following components:

- 4.1 Determination of the survey scope, targeted jobs, professions, firms/institutions and survey methodology;
- 4.2 Updating the class specifications of **80** positions to be surveyed to make the scope of work of each position comparable to the job content of counterpart positions in the private sector, for appropriate benchmarking;
- 4.3 Design of survey questionnaire and job matching descriptions, and other instruments for gathering data on basic salary, allowances, benefits, incentives and pay practices;
- 4.4 Development of criteria for selection of 75 (50 in Metro Manila and 25 outside Metro Manila) private sector firms to be included in the survey, and the jobs to be surveyed in each selected firm;

- 4.5 Administration of the survey questionaire and other instruments which includes contacting, setting appointments, presentation of survey questionnaires, and conducting interviews with targeted firms/institutions; persistent follow ups, and gathering of completed survey questionnaires;
- 4.6 Processing and analysis of survey results;
- 4.7 Establishing the comparison between government and private sector compensation;
- 4.8 Formulation of recommendations; and,
- 4.9 Conduct of training for OPCCB Technical Staff on salary survey data gathering, statistical methods used, and formulation of recommended salary schedule.

#### 5.0 Responsibilities of Mr. Rodelio S. Romblon

- 5.1 Prepare class specifications of 50 sub-professional, professional and executive positions;
- 5.2 Design the format and content of survey instruments;
- 5.3 Conduct survey in assigned areas in Visayas and Mindanao;
- 5.4 Initially process and analyze survey result in assigned areas;
- 5.5 Establish the comparison between surveyed firms and public sector pay practices;
- 5.6 Prepare estimates of funding requirements for recommended salary schedule options; and,
- 5.7 Serve as resource person in the training of OPCCB Staff.

#### 6.0 Qualifications of the Consultant

The Consultant has the following qualifications:

- 6.1 Proven track record in the design, planning, preparation, and conduct of compensation and benefits programs,
- 6.2 Expertise in human resource management and organizational development, specifically in the areas of personnel systems, processes and procedures.
- 6.3 Knowledge of, and exposure on, Philippine government organizations, structure and functions.
- 6.4 Knowledge of, and exposure on, position and compensation package trends in private sector corporate organizations and institutions.

#### 7.0 Contract Cost

The contract cost for the engagement of the Consultant shall be Ninety Thousand Pesos (Php 90,000) per month, or a total of **Four Hundred Five Thousand Pesos** (**Php 405,000**) **for four and a half (4.5) months**. This amount covers the professional fee of the consultant and the administrative expenses in the conduct of the survey.

The schedule of outputs/deliverables per month is attached as Annex A.

## Salary Survey Project Schedule of Outputs/Deliverables Mr. Rodelio S. Romblon

			Мог	nth 1		П	Mor	nth 2		$\overline{}$	Moi	nth 3			Мог	ıth 4	·	Γ	Moi	onth 5	
L	Outputs		2	3	4	5	6	5 7	В	9	10	11	12	13	14	15	16	17	18	19	20
1	Updated class specifications for 25 positions																				
2	Design of the format and content of survey instruments																				
3	Updated class specifications for another 25 positions								 												
4	Report on salary survey for assigned areas in Visayas and Mindanao								,										-		_
5	Report on initial processing of survey results												-								
6	Report on survey findings				i																
7	Analysis of compensation trends in assigned firms; and evaluation of financial impact of recommended salary schedule options																				
8	Serve as resource person in the training of OPCCB technical staff																				



# REPUBLICOFTHE PHILIPPINES DEPARTMENT OF BUDGET AND MANAGEMENT MALACAÑANG, MANILA

#### **NOTICE OF AWARD**

MAY 2 3 2013

MR. RODELIO S. ROMBLON 54 Lingo St., Landcom Village City of Manila

#### Dear Mr. Rombion:

Based on the Department of Budget and Management (DBM) Bids and Awards Committee Resolution No. 2013-29, we are pleased to inform that you are hired as Consultant for the "*Nationwide Compensation Survey*" Project of the DBM. The consultancy fee shall be Four Hundred Five Thousand Pesos (P405,000.00).

In this regard, you are hereby required to post a performance security in the amount and form stated in Section 39 of the Implementing Rules and Regulations of Republic Act No. 9184 prior to signing of the contract.

Very truly yours,

FLORENCIO B. ABAD
Secretary

ORIGINAL RECEIVED

BY: JORGEN D. TOLENTING

CECHENATION:

OFFICE:

OATE: Max 25, 208 5:15;



PSCOR Building No. 33 J Elizalde Street BF Homes Parañaque City Tel. Nos. 842-4607 \* Telefax 809-5662 TIN 000-745-041

BF GEN BOND NO. G (13) 34703

## PERFORMANCE BOND

KNOW ALL MEN BY THESE PRESENTS:
RODELIO S. ROMBLON
That we, 54 LINGO ST., LANDCOM VILLAGE, CITY OF MANILA as PRINCIPAL
and Br GENERAL INSURANCE COMPANY, INC., a composition duly presented and existing under
and by virtue of the laws of the Philippines, as SURETY, are held and firmly bound unto the
VEPAKIMENT OF RIDGET AND MANAGEMENT (DOM)
SAME OF LEGGIO ONE HOMONED IMPNIA (INF. TRUNCAND ELVE MINUMED DEGGO AND A
our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.
THE CONDITIONS OF THIS OBLIGATIONS ARE AS FOLLOWS:
WHEREAS, THE ABOVE-BOUNDEN PRINCIPAL HAS ENTRED INTO A CONTRACT WITH THE HEREIN OBLIGEE AND HAS BEEN REQUIRED TO POST THIS BOND TO GUARANTEE THE FULL AND FAITHFUL PERFORMANCE OF THE PRINCIPAL IN CONNECTION FOR THE "NATIONWIDE COMPENSATION SURVEY".
THIS BOND IS CALLABLE ON DEMAND.
PROVIDED, HOWEVER, THAT THE LIABILITY OF THE SURETY COMPANY UNDER THIS BOND SHALL IN NO CASE EXCEED THE AMOUNT IN PESOS: ONE HUNDRED TWENTY ONE THOUSAND FIVE HUNDRED PESOS ONLY. (P121,500.00) PHILIPPINE CURRENCY.
WHEREAS, said OBLIGEE requires said PRINCIPAL
to give a good and sufficient bond in the above stated sum to secure the full and faithful performance on its/his part
NOW THEREFORE IS the PRINCIPLY A III
NOW, THEREFORE, if the PRINCIPAL shall we and truly perform and fulfill all the undertakings, covenants, terms, conditions, and agreements stipulated in said contracts, the this obligation shall be null and void; otherwise, it shall remain in full force and effect.
The liability of the SURETY under this bond will expire on JUNE 4
The liability of the SURETY under this bond will expire onJUNE 4
claims against the SURETY must be given the bonding company not later than fifteen (15) days from said expiration date and any action against the SURETY under the Bond must be filed within one(1) year from the date the cause of action accrues and failure to do so shall release the SURETY from all liabilities under this bond and shall be a bar to any action against it.
IN WITNESS WHEREOE we have set our hands and signed our names on this 4TH day
of JUNE 3 in the CITY OF MANIL APhilippines.
BF GENERAL INSURANCE COMPANY, INC
GEORGE F. MERCENE
CHIEF, MARKETING
RODELIO/S. ROMBLON UNDERWRITING
(Principal) (Surety)
SIGNED IN THE PRESENCE OF:
ALLAN RECENTE MARY JANE WACABALLUG

ITY OF MANILA

BEFORE ME, the undersigned authority, in and for the CITY OF MANILA ATH day of THE 2012 personally appeared.

Philippines, this

NAMĘ	COMMUNITY TAX	ISSUED				
14/4/16	CERTIFICATE NO.	AT	ON			
RODELIO S. ROMBLON						
GEORGE F. MERCENE	08879582	MANILA	1/2/2013			

e latter as AUTHORI HED SIGNATORY OF BF GEN., INS., CO., INC.

th Corporation Community Tax Certificate No. C- 00099160 issued at PARANAQUE CITY

JAN 3,2013 , known to me and to me known act and deed and the free and voluntary act id deed of the Company they represent, for the to be the persons who executed the foregoing document and knowledged the same to be their free and voluntary uses and purposes therein stated.

WITNESS my hand and notarial seal the date place first herein above written.

oc. No. 402

ge No. 263

ok No. XIX

ries of 2013

PUBLIC OF THE PHILIPPINES

CITY OF MANILA

ter having been duly sworn to, depose and say that BF GENERAL INSURANCE COMPANY, INC. is a corporation ily organized and existing under and by virtue of the laws of the Republic of the Philippines and duly authorized execute and issue all surety bonds for all purposes within the Philippines and that it is actually worth the amount ecified in the foregoing undertaking to wit:

ISOS ONE HUNDRED TWENTY ONE THOUSAND FIVE HUNDRED PESOS ONLY.

121,500.00 ), Philippine Currency, over and above all just debts and obligations and property exempt from ecution.

> BF GENERAL INSURANCE COMPANY, INC. By:

> > GEORGE F. MERCENE CHIEF, MARKETING UNDERWRITING

SUBSCRIBED AND SWORN to before me this **JUNE 2013** 4TH day of Manila, Philippines affiant exhibiting to me his Community Tax Certificate and that of the Corporation as above escribed.

oc. No. 402

ige No. 26≩

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wine of 2012



## REPUBLIC OF THE PHILIPPINES Department of Budget and Management Malacañang, Manila

#### NOTICE OF PROCEED

MS. RODELIO S. ROMBLON No. 54 Linggo St., Landcom Village Manila

#### Dear Mr. Rombion:

The attached Contract having been approved, notice is hereby given to you that work may commence as Consultant for the Nationwide Compensation Survey.

Thus, you shall be responsible for performing the services in coordination with the Organization, Position Classification and Compensation Bureau of this Department under the terms and conditions of the Contract and in accordance with the Terms of Reference.

Very truly yours,

FLORENCIO B. ABAD

Secretary

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